

# The Importance of Executive Visibility

Sharon Tallach Vogelpohl



# Speaker Introduction

# Sharon Tallach Vogelpohl, President and CEO of mhp.si



mhp-si

### mhp•si

# A little about me

Graduated magna cum laude from Centenary

Four-year letter winner in volleyball

Started as an intern with Mangan Holcomb Partners (now mhp.si) in 1994 Named principal in 2005

Named president in 2010

Currently a partner with mhp.si

### mhp•si

# A little about me

Arkansas Business 40 under 40

President of Little Rock Rotary Club & Rotary International Branding Committee Chair

Member of the UALR College of Business advisory board

2017 Woman of the Year in Business Award

Top Women in Communication by PR Daily

Board of Directors/Legacy Award for Arkansas Junior Achievement

### mhp•si

# A little about me

Board of Trustees for Arkansas Urology foundation

Member of the National Advertising review board

Overseen mhp.si win two Arkansas Business of the Year Awards Incoming President for Arkansas Sports Hall of Fame

Top Women in Marketing and PR People of the Year by PRNEWS

Dual role as CEO and CMO (Chief Mothering Officer) at home

The Importance of Executive Visibility

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# **Executive** Visibility

Executive visibility is a **strategy** used to grow an executive's presence and exposure in order to **impact a company's success.** 

It's not about you. It's about the organization.



# Why executive visibility?

1 + 1 = 3: Enhances your **personal brand** and your **organization's brand** 

- Builds Awareness
- Cultivates Trust
- Creates Opportunity
- ✓ Attracts Talent
- Opens Doors



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# **Key Elements**

- Personal Brand
- Internal Visibility
- Community Involvement
- Executive Speaking Engagements/Events
- Media/Interviews/Op-Eds
- Social Media/Content/Engagement
- Awards/Recognitions



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## Personal Branding : Unique to you

- ✓ Approachable
- ✓ Authentic
- ✓ Active
- Animated
- ✔ Authoritative
- ✓ Accountable
- ✓ Appreciative



# But first...

# Google yourself.

### mhp-si

# How Google perceives you is how the world perceives you.

### Sharon Tallach Vogelpohl

President of Mangan Holcomb Partners





Facebook • Women's Foundation of A...

Words of Encouragement from 2017 Power of the Purse ...

Sharon Tallach Vogelpohl gives some words of encouragement and advice for ... Apr 24, 2020

Team SI Sharon Tallach Vogelpohl - Team SI



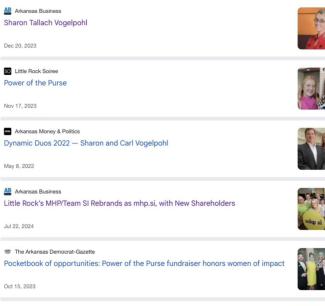
#### LinkedIn

Sharon Tallach Vogelpohl - MHP/Team SI - LinkedIn

Launching her agency career as an intern at then Mangan Holcomb Partners in 1994,...

### mhp-si

### Always check the news ...



Arkansas Money & Politics Power Couples: Carl Vogelpohl and Sharon Tallach Vogelpohl

Nov 8, 2017

Stuttgart Daily Leader
Women's Foundation of Arkenses to bald 35th Annual Dewar of the Durse event on



# It Starts Inside...

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# **Internal Visibility**

- ✓ Coffee with the CEO
- ✓ Hanging out/eating lunch in breakroom
- Engaging in internal events
- Public shout-outs
  - Intranet, emails
  - Social media
- Personal notes
- Love bombs



# **Fostering Executive visibility in your organization**

### **Build future leaders**

Frequent shout-outs to your organizational leaders – shows both your ability to create new leaders and that your organization is filled with them.

### **Encourage their visibility**

Show strength in your ability to train leaders – fuels talent recruitment and retention.

# Fostering Executive visibility in your

### orga



Event co-chairs Kristen Nicholson, Sharon Vogelpohl and Whitney Burgess



Lana Campbell, Jennifer Christman and Jennah Denney

Up first was the Shannon Boshears Band, who got the party started with a blusey, guitarheavy tune. Next, a pair of dancers from Ballet Arkansas enchanted the audience with an excerpt from Swan Lake. And closing the luncheon was a lively performance from the rock-and-soul duo Dazz and



Kelly Brown, Chris Beniche and Allie Brown



Stacy Wilson, Tanya James and Jane Wayland



Elbert Jordan, survivor Mona Lisa Mallory and Cherie Abston

Sharon Vogelpohl, Kristen Nicholson and Whitney Burgess cochaired the event. The oneitem live auction — a painting



Dancers from Ballet Arkansas perform a portion of Swan Lake.



**Darwin and Lisa Buehler** 

— sold for \$1,800.





Survivor Sofia Young, 2, with her mother Alisha Hawks and Ivan Robledo

born with multiple congenital heart defects. She arrived at the luncheon in a Wonder Woman costume complete with a cape and a bright blue bow in her hair.





Rick Fleetwood, chairman of the Red Tie Society, and Ellon Cockrill, chairman of the Circle of Red



Elizabeth Andreoli and Debi Barnes

## **Shouting out wins**

...



Sharon Tallach Vogelpohl • You CEO • Innovation, Intensity, Impact 7mo • ©

As if we needed one more thing to admire about Chip Culpepper ? Can't wait to see the series and I am so proud of Chip's and MHP/Team SI's support of the 100th Bomb Group Foundation ! stv



Our Chief Creative Officer, Chip Culpepper, is president of the 100th Bomb Group Foundation, which played a crucial role providing historical & technical advice in the creation of "Masters of ...see more





# **Engaging with employee content**



Sharon Tallach Vogelpohl • 1st CEO • Innovation, Intensity, Impact 1yr •

Smartness from the smart people... thank you Mark Samber, PhD and our dedicated SEO team! stv



Anytime Google updates its algorithm, it causes quite a stir. Our resident SEO expert Mark Samber breaks down Google's recent "Helpful Content Update" in this blog and video so you can make sure your website remains at the top of search results.

#### S: https://bit.ly/3RFMXBx



2 comments

...



129 followers 3mo · 🕲

Throwback Thursday! We loved collaborating with mhp.si to outfit their downtown Bentonville conference room. Creating spaces that inspire collaboration and productivity is what we do best ...more





...

+ Follow

Sharon Tallach Vogelpohl • You CEO • Innovation, Intensity, Impact 1mo • Edited • 🕲

I know Kristen Vandaveer Nicholson, APR of mhp.si will be batting bottom of the order at the PRSA SW District Conference, but I promise it'll be worth the wait! If you haven't seen our office on the ....see more

Public Relations Society of America - South... + Follow 1,470 followers

The Creator Economy is arguably the biggest disruptor the marketing and communications industry has faced in decades. Don't miss mhp.si's Kristen Vandaveer Nicholson, APR as she ....see more



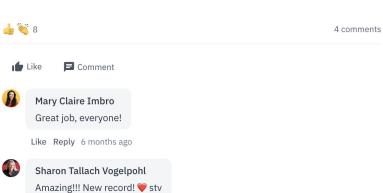
### **Celebrating accomplishments with internal communications** (intranet)

Wanted to give a quick Arkansas Food Hall of Fame shoutout as nominations came to a close on the 29th! THANK YOU to all who voted and supported us with creative assets, campaigns, social, PR, and more. @Mark Hinson @Chip Culpepper @Julie C. Robbins @Mary Claire Imbro @Chad Badeaux @Patrick Pipkin @Chris Bell-Davis & Taylor!

There will be more promotion/events throughout the year with the winners event happening in September, so stay tuned for food of the year, winners, finalists, and more!

\*\*\*TOTAL: 1,417

\*\*\*ALL 75 COUNTIES REPRESENTED! #arkansas\_food\_hall\_of\_fame #nominations #counties



# **Community Involvement**

# Executive Visibility in the Community Find meaningful ways to be visible FIFTY FOR THE

- Civic/Service Organizations FUTURE
- Professional Organizations
- Chambers of Commerce
  - Leadership Programs
- Passion Nonprofit Boards
- Purposeful engagement relevant to your area of focus – education, health/wellness, etc.





ARKANSAS SPORTS

HALL **EFAME** 







...

# How do you fully leverage

# Look for internal opportunities within boards

- Show Up
- Start with committees and work toward leadership
- Take advantage of provided networking and volunteer opportunities
- Engage with fellow members on social media

## board opportunities ?



Sharon Tallach Vogelpohl • 1st CEO • Innovation, Intensity, Impact 1vr • 🕲

When I was invited to become a Board Member of ASHOF, I learned that ANYONE can become a member and have the opportunity to nominate and vote to honor deserving athletes in the Arkansas Sports Hall of Fame ! Learn how easy and accessible getting involved is from our President Greg Hatcher ... stv

Arkansas Sports Hall of Fame 318 followers 1vr · ©

+ Follow

If you have wondered how someone is selected and inducted into the ASHOF, here is a short video from our current President, Greg Hatcher, that explains how that process works.

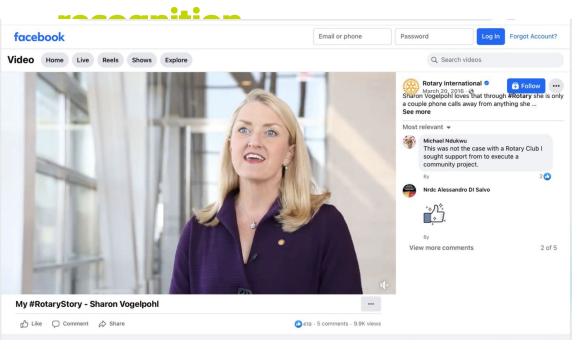
Arkansas Sports Hall of Fame - YouTube

youtube.com

# Engagement with non-profit board members on social media



## Local involvement can lead to national



### Grow local and regional involvement to national opportunities



# Local involvement can lead to national recognition







### Local involvement can lead to national

"What could we do to help our friends and neighbors in our own backyard?"



◎ LIVE ∨





4 A griculture is the lifeblood of Arkan- and poverty through sustainable agriculture



A says Sharon Tallach Vogelpohl, an Arkansas Rotarian for nearly 20 years. Bue Club of Little Rock, including Ardyth N that business has become more challenging president of the Heifer Foundation, and in recent years as row-crop farming has be- Wihebrink, operations director for He come more commodifized, making it diffi- USA - the two organizations teamed cult for families who have been farming for help Arkansas farmers. generations to make an adequate living. Around the world, Heifer teaches fa Vogelpohl, who was club president during how to increase production sustainably the Rotary Club of Little Rock's centennial cess new markets. It also helps small-sci year in 2014, says club members wanted to ers form cooperatives, where locals mark the milestone with a project that would produce directly. The goal is to increase have a lasting, local impact." With all the good er's profits by about 30 percent while

turned to a farming project.

chartered) meets weekly at the William J. In Atkansas, Rotarians fund Clinton Presidential Library, which is a tomato's throw from the headquarters of Heif er International. Heifer is a nonpi

that Rotary has done internationally, we won- the community with more locally g dered what we could do to bring that good duce. A key component of Heifer's m home here in Arkansas, which is a very im- the Arkansas project, is the form poverished state," she says. "What could we Community Supported Agricult do to help our friends and neighbors in our network - a food subscription serown backyard?" The conversation quickly consumers buy produce in advar price, guaranteeing farmers a ma The Little Rock club (nicknamed "Club crops, regardless of how weather 99" because it was the 99th Rotary club tors may affect their output.

efforts, including an informat members offer advice in their ske marketing, finance, a



### 1.2 Million in circulation in "The Rotarian"

# Use your professional organizations to your advantage

Research •

Learning •

Communities •

Thought L

Events -

#### BBB National Programs Selects Tallach Vogelpohl to Serve on the 2023 National Advertising Review Board

Talent +

January 17, 2023 10:25 am 4A's Member

Resources •

LITTLE ROCK, Ark. (January 10, 2023) – BBB National Programs announced today that it has selected Sharon Tallach Vogelpohl, president and CEO of MHP/Team SI, as one of the 91-panel pool members of the 2023 National Advertising Review Board, the appellate body for the U.S. advertising industry's system of self-regulation.

Founded in 1971, the National Advertising Review Board provides appellate review of BBB National Programs' National Advertising Division and Children's Advertising Review Unit decisions. Panel pool members, selected for their stature and experience in their fields, provide independent peer review to ensure truthfulness and accuracy in national advertising and help promote voluntary compliance with self-regulatory decisions.

"I'm honored to serve on the 2023 National Advertising Review Board," said Tallach Vogelpohl. "Over the past 50 years, our agency has become regionally and nationally known for innovation, but integrity is always first. I'm honored to serve in this capacity to ensure truthfulness in our trade."

Tallach Vogelpohl joined the agency in 1994. In collaboration with her partners, she has grown the agency almost 10-fold into the largest performance marketing firm in Arkansas, including new startup companies in SaaS, syndicated websites, app development and other innovative services



## Send them your press releases!



Welcome Member Services Live & Work Do Business Advocacy About Us Ne

Your Local Chamber of Commerce is a strategic communications channel, along with your other professional organizations.

#### MHP/TEAM SI'S SHARON TALLACH VOGELPOHL RECOGNIZED AS TOP AGENCY LEADER IN PR DAILY'S 2023 Top women in marketing list

Published Wednesday, August 30, 2023 by Nyasha Bgoni

#### National award honors "trailblazing women" with "relentless creativity"

Little Rock, Ark. (Aug. 22, 2023) — MHP/Team SI, a full-service, data-driven performance marketing firm, announces that Sharon Tallach Vogelpohl, president and CEO of MHP/Team SI and president of the MHP/Team SI Family of Companies, has been included as an Agency Leader in <u>PR Daily's 2023 Top Women in</u> <u>Marketing list</u>.

This award recognizes the achievements of trailblazing women who have raised the bar for the rest of the marketing world, developing high-performance, creative work across advertising and marketing industries. Winning multiple national awards for its marketing and public relations campaigns, MHP/Team SI is an Arkansas-based company with a growing national footprint.

"The agency business is the ultimate team sport," Vogelpohl said. "This award is a reflection of the creativity, strategic thinking, and innovative teamwork at MHP/Team SI. I'm proud to be a part of this incredible team."

According to the announcement from PR Daily, "From top communications leads at agencies to analytics aces, these women have demonstrated the ability to unlock new opportunities and generate impact across diverse domains through cutting-edge tactics and tools."

Nominations were sought in 2022 for bold, innovative, visionary women with exceptional traits. The list exists to showcase marketers who break barriers within their organization and advance the profession



Executive speaking engagements and events



### Implementing an Executive Event Strategy

### Conferences

Attend or speak at conferences: local, regional and national

### **Guest Lectures**

Become a guest speaker at a local high school, university or junior college

### **Events**

Chair or attend events, network. **BUT no empty** tables.

## Don't Make it a "One and Done"!



 Post on social media and tag the organization – they will appreciate the added buzz! during

- Don't shy away from the "party pics"!
- Post during event
- Capture compelling images to use after the event

after

Post to...

- CongratulateCompliment
- Connect!



## **Charitable Events**



PARTIES + PRINT + FOOD + LIVING + CULTURE + FAMILIES + SPECIAL + SWLS + CONTACT



Log in f @ X



Serving Up Solutions

BY LITTLE ROCK SOIRÉE STAFF

- AUGUST 1, 202

f X P D

The Arkansas Hunger Relief Alliance and the Arkansas Legislative Hunger Caucus teamed up once again for this bipartisan event, its 15th annual and first in person since 2019. Chaired by Sharon and Carl Vogelpohl, the evening featured legislators doming their aprons to serve and wait on guests, and is designed to raise awareness of and help eliminate food insecurity in Arkansas.





soirée

Diamond Chef

Log in f 🕲 X SU

VE 1. 2017

PARTY PICS -

f X 9 S

More than 600 attended the event at UA-PTC Calinary Arts and Hospitality Managemeet Institute where Chef Mary Both Ringsold made history, becoming the first female ded for by sumed champion of Diamond Chef Adamsa. More than \$100,000 was naised sorted for become champion of Diamond Chef Adamsa. More than \$100,000 was naised sorted for

PARTIES + PRINT + FOOD + LIVING + CULTURE + FAMILIES + SPECIAL + SWLS + CONTACT





## Speaking at Rotary International to 40,000



# Local opportunity that became a national one

### **Broyles Award**



### Known by Company You Keep



# Interviews and Op-Eds



### **Fully leveraging media opportunities**

- "Society" media- parties and fundraisers
  - Looooong lead-time on Features
- Op-eds and commentaries
- Talk Radio, TV and Podcasts
- Hard news and statistics driven pieces
  - Research, Results, Relevance
- "Newsjacking"
  - Using current trends and stories to promote organization
  - Provide the local angle/expert
- Holidays and Observances
  - National Hunger Relief Day
  - Day of Giving



Earned media placement from Arkansas Money and Politics



#### Get your image out there









мнр



HOM

### Unique Angles: Balancing CMO and CEO duties

How the Business-Minded Vogelpohls Are Raising Their Kids and Putting Family First

by Alexis Crowe on 6/1/2018 12:00am



Spending time working on their farm together is one of the things that Sharon Vogelpohl says makes their family unique.

# Social media content and engagement

# Learn to love Linkedin





### Linkedin is an executive's best friend



Have a great profile and picture. Be strategic. Position yourself as an industry thought leader by creating new content and sharing others' content. Images matter. Follow. Follow. Follow. Tag. Tag. Tag.



### Implementing a thought leadership strategy

#### Get ahead of trends

Be first on trending topics in your industry, people should look to you for guidance.

Be the expert or bring the expert"

#### **Be an author**

Byline thought leadership articles and share with industry pubs, platforms – use as a blog for your organizaton

#### **Utilize video**

Video is king- make sure you're leveraging video capabilities.

Doesn't have to be professional to be powerful!

### **Examples- recruiting new talent**



Sharon Tallach Vogelpohl reposted this

...

Lannie Byrd (He/Him) • 1st Chief Operating Officer @ mhp.si | Digital Transformation, Marketing... Book an appointment 7mo • (\$)

We're excited to announce that MHP/Team SI is on the lookout for a talented account executive to join our team! As an account executive, you'll get the opportunity to work with some of the smartest people in the industry and have fun working with our amazing clients.

If you're interested in learning more about this opportunity, check out the job posting at https://lnkd.in/gaKiUeFD.

Don't hesitate to message us if you have any questions. We can't wait to hear from you!

MHP/Team SI Family of Companies - Senior Account Executive

recruiting.paylocity.com



Sharon Tallach Vogelpohl · You CEO · Innovation, Intensity, Impact 3mo · @

You never know where a coveted MHP/Team SI internship will take you... 30 years later... stv (formerly smt - MHP intern circa 1994-1995.. and YES I have shoes older than you)



It's officially summer, which means the interns have arrived! Excited for a summer of bright ideas and collaboration! #internship #agencymarketing #interns



Ξ



# Offer testimonials for organizations you support



Thank you, MHP Team SI, for being a great Workplace Partner. Listen as Sharon Tallach-Vogelpohl, President/Principal, shares about her passion for organ and tissu...

🖒 Like 💭 Comment 🖒 Share

🕒 2 · 60 views 📳

...

#### It's a win-win!

# Engage with clients and other stakeholders on social



Sharon Tallach Vogelpohl • You CEO • Innovation, Intensity, Impact 6mo • ©

So proud of this work for our client, Little Rock Convention and Visitors Bureau and our crazy talented crew at MHP/Team SI ! stv



2,201 followers 6mo · Edited · **S** 

We are thrilled to share that our client Little Rock Convention and Visitors Bureau's 'Experience Little Rock in Color' campaign was awarded with The Natural State Tourism Development ...see more



# Awards and recognition



# **Awards and recognition**

## You can't win if you don't enter!

**Promote on:** 

**Personal Social Media** 

**Organizational Social Media** 

"Movers and Shakers"

**Hometown Media** 

Blogs











IN THEIR TWENTIES

# **Other National awards**

#### These nationally known non-profit awards can boost your profile

The Association of Fundraising Professionals, The Center for Nonprofit Management, Nonprofit Pro, Leadership in Action, Independent Sector and the Center for Nonprofit Excellence all have awards aimed at highlighting top leaders in the nonprofit sector.

These awards are fantastic for specifically elevating your profile within the nonprofit world. Remember, promote these wins. CNE 🏈

Center for Nonprofit Excellence













### **PRSA Prism awards**





### **2017 Power of the Purse Woman in Business**

| wfa women  | <b>*SFOUNDATION</b><br>Arkansas |  | DONATE | Ξ |
|--|---------------------------------|--|--------|---|
|  |                                 | E PURSE WOMAN<br>TALLACH VOGE                            |        |   |
| sted on July 6, 2017<br>dated on December 20, 20<br>Categorized as <u>Uncate</u> | •                               | Share via:<br><b>Facebook in</b> LinkedIn <b>Email</b> + | · More |   |
| y 4  |                                 |  |        |   |

Meet the 2017 Woman of the Year in Business, Sharon Tallach Vogelpohl, President of Mangan Holcomb Partners.

### Award recognition on social



Thank you Arkansas Business Publishing Group for recognizing our President and CEO, Sharon Tallach Vogelpohl among the "Arkansas 250". Her leadership, vision, and dedication continue to propel us to new heights. Congratulations, Sharon! #Arkansas250 #LeadershipExcellence #CelebratingSuccess https://lnkd.in/dX62Rau5



# **Final Takeaway**



# It's not about YOU – It's about your organization's SUCCESS!



## **Questions?**



LITTLE ROCK · BENTONVILLE